Thank you for attending!
We will get started shortly.
And NO, you are not the only one participating! Webex offers anonymous participation.
All attendees are muted upon entry to prevent background noise.
Host: Business Outreach Committee (BOC)
• Artemise Davenport, Golden Gate Bridge, Highway & Transportation District

California Department of General Services (DGS):
• Vic Marzan, Certification Officer
• Norma Curiel, Certification Officer
• Jermaine Carter-Gibson, Business Outreach Liaison

Norcal Procurement Technical Assistance Center (Norcal PTAC):
• Kristina Kunkel, Program Director
<table>
<thead>
<tr>
<th>Participants:</th>
<th>Participation is anonymous. You will only be able to view Panelists and Host names</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q&amp;A:</td>
<td>Panelist will answer questions in the Q&amp;A panel or may provide a verbal answer. Add the Q&amp;A Panel if you are unable to view it on your screen</td>
</tr>
<tr>
<td>Chat:</td>
<td>Host may add useful links in the Chat Box. Please do not submit your questions in the Chat Box!</td>
</tr>
</tbody>
</table>

This event is NOT being recorded. Some presentation slides will be available on the District’s website at, [www.Goldengate.org](http://www.Goldengate.org) on the Business Outreach Committee page.
For Assistance Contact Office of Small Business and DVBE Services (OSDS):

Any Questions?
A. OSDS contact information:
   I. Phone: 916.375.4940, option 3, three times.
   II. Fax: 916.375.4950
   III. Email: OSDSHelp@dgs.ca.gov
   IV. Physical address:
       707 3rd Street
       West Sacramento, CA 95605
       Room 1-400
       *Office hours are Monday through Friday, 8am to 5pm (except holidays)
No-Cost Government Contracting Assistance

Procurement Technical Assistance Centers

Presented by Kristina Kunkel
Program Director, Norcal PTAC
PTACs in California

► 94 PTACs nationwide
► Help businesses compete & succeed in the government marketplace
► All services are no-cost: funded by federal, state, and local grants and contracts

► In 2019, PTACs served over 57,000 clients and helped them win over $24 billion in government contracts and subcontracts. That’s a return on investment (ROI) of $553 for every $1 in federal spending!
In 2020, our clients won more than $314 million in government contracts, nearly twice as much as in 2019.

Sign up at www.norcalptac.org
Or find your local PTAC at www.aptac-us.org/find-a-ptac
Norcal PTAC Services

- DUNS # / SAM registration
- Certifications
- Crafting capabilities statements
- Market research - GovSpend
- Marketing to government agencies
- Proposal reviews
- Post-award support
- Connecting primes & subs
- GSA schedules
- SBIR/STTR
- Anything related to federal, state, local, or tribal government contracting
Resources for Small Businesses

Find your PTAC - Find your SBDC - SBA Small Business Events - Identify your NAICS - DBE program
SB/DVBE Certification - Federal Contract Opportunities - State of CA Opportunities
WOSB certification - Caltrans Contractor’s Corner - Cal eProcure Vendor Training
Veterans First Program - Federal Certification Eligibility - Dynamic Small Business Search
CA Code of Regulations - Minority Supplier Development Council
System for Award Management (www.sam.gov) - Dunn & Bradstreet
8(a) Business Development Program - HUBZone Program - Norcal PTAC: COVID-19 Resources

Upcoming webinars: https://www.norcalptac.org/calendar
Past webinars: https://www.norcalptac.org/webinars
Questions?

707.267.7561
info@norcalptac.org

Sign up at [www.norcalptac.org](http://www.norcalptac.org)
Or find your local PTAC at [www.aptac-us.org/find-a-ptac](http://www.aptac-us.org/find-a-ptac)
Thank You!

Q&A Session